

Coastal News

COASTAL ASSOCIATION OF HEALTH UNDERWRITERS

President's Message

Mark Waugh



Greetings Coastal Members! We had around 30 members attend our September meeting which promoted the Heart Walk scheduled for Saturday, October 18 at 10:00am. I'd like to thank BlueCross BlueShield of NC for sponsoring our September meeting.

The North Carolina Health Insurance Risk Pool plans are almost ready. NC licensed agents will be able to start selling with effective dates of 1/1/09 late this year. NCHIRP will provide health insurance coverage for North Carolinians who face high insurance premiums because of their health. You can visit the website www.nchirp.org to see what has been approved thus far. For example: the rates are between 150 - 200% of standard rates; Core Source will be the TPA and MedCost is the PPO network being used. There will be a \$100 "Registration Fee" for applicants which I understand will be the agent's commission. Please go to the website and sign up to be on their mailing list.

Public Service

Evan Sherblne

We have a great start to our 2008 Heart Walk. We have 10 walkers and are trying to raise at least \$1500. Please go to www.startcapefearnc.org and contribute. So far we have raised \$1130. I challenge each member to make a donation.



Wrightsville Beach Loop— Saturday, October 18 at 10:00am WALK BEGINS



Left: Hundreds gather for the 2007 Start! Cape Fear Heart Walk.



Right: Amanda Smith and Connette Bradley cheer after the walk.

Membership

Joyce Britt

Our membership has dropped and we currently have 91 members. BlueCross BlueShield of NC is extending their \$150 dues reimbursement program for all True Blue producers renewing or newly joining until November 25, 2008. Reimbursement forms are on their website at www.bcbsnc.com.

NCAHU is having a membership drive contest with drawings for cash. The top recruiter will receive \$100 and the more members one recruits, the more tickets one has in the drawing. Qualification runs September 1 through November 30.

September 2008



President Mark Waugh presents Connette Bradley with the Past President's plaque.



Rick Shields with BCBSNC tells members about the new Medicare Advantage plans being offered in New Hanover and Brunswick counties.

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Education*Barbara Fleming*

Looking for your CE credits at the NCDOI site? CE credits are now posted at www.Prometric.com. Prometric can also be reached at 866-241-3121 for assistance.

Needing CE hours? November 20th will be a joint meeting with NAIFA followed by an Ethics course 1:30 to 4pm.

You may also check www.unice.com and www.acceducation.com.

Our NCAHU Symposium in Winston-Salem April 20-21, 2009 will also provide up to 12 hours of CE.

PLEASE CONSIDER THE FOLLOWING: Our chapter can offer RHU (Registered Health Underwriter) and /or REBC (Registered Employee Benefits Consultant) courses. Are you a qualified instructor or would you be interested in participating in this program? If so, please call Barbara at 910-367-3293. NAIFA is also trying to form LUTC (Life Underwriting Training Council) classes. Often your employer will pay for these classes offered through the American College.

Another idea is to create a "Study Group" consisting of members interested in sharing ideas and knowledge to help members to enrich their potential. We could meet either early morning (7:30 or 8 am) or during lunch time (12:00 or 1 pm) in a convenient location at least once a month. If interested in the group, call Barbara.

Under Forty Council*Amanda Boelte*

We are working on social events (dates & times to follow soon) and would like to have a phone drive to contact "under forty" agents in the area to encourage them to join our organization. Please find those younger agents and bring them to a meeting so they too can learn the benefits of membership.

ELECTION YEAR Please make your contributions to NCPAC and HUPAC.

NEXT MEETING Thursday, October 23 at Wilson's Restaurant, 11:45-1:00
Panel of Elected Officials moderated by Robert Paschal

Domestic Violence Shelter

Remember to collect the hotel soaps and shampoos for the Domestic Violence Shelter kits!

Your 2008-2009 Officers and Board of Directors

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