

# Coastal News

COASTAL ASSOCIATION OF HEALTH UNDERWRITERS

## President's Message

Mark Waugh



National Healthcare is the hottest agenda in Washington, and our speakers at NAHU's National Convention in New York City, June 28-July 1, encouraged all members to fly into DC June 15 to oppose a government-run health plan, and to meet our Senators and Representatives to emphasize the importance of the agent/broker. So far, over 1000 agents and brokers across the country have over 300 meetings scheduled. We will be speaking with a loud and unified voice. Already a fight, 2009-10 will no doubt be a challenging year.

The 2008-09 year has been successful for us not only as a local chapter but also as a national association. Even though our Board of Directors had to do some scrambling early in the year to change meeting places, WOW, what a great change it ended up being. Hanover Seaside Club and their staff have been fantastic!

For community contributions, we raised over **\$800 for the American Heart Association** by participating in the Start! Cape Fear Heart Walk in October. The Holiday Fundraiser provided **\$570 for bottled water for Tileston Health Clinic** by auctioning prizes that were donated by numerous members. In June we raised **\$10,430 having our 12<sup>th</sup> Annual Coastal Golf Tournament** at Castle Bay Golf Club. Half of our net earnings have already been delivered to Tileston.

I would like to thank all the CAHU Board Members for their contribution to our association this year. I was extremely proud to walk in front of 500+ attendees at our National Convention to accept the Pacesetter Award for the seventh year in a row! I even had my chest stuck out. It was very emotional. We also won a second National Website Award for Dennis's design including every item NAHU requires for a chapter website. Dennis stuck his chest out when he went up on stage too!

Our chapter and all of you have been incredible this past year! Thank you for your tremendous support!

June 2009



Above: NCAHU National Convention attendees pose with awards banners in New York City.

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## Public Service

Evan Sherbine

**Thursday, June 4** was a successful day to benefit **Tileston Health Clinic**. With 24 foursomes, and plenty of adult beverages and food, we were able to deliver a check for \$5215.00 to Executive Director, David Howard, June 25.

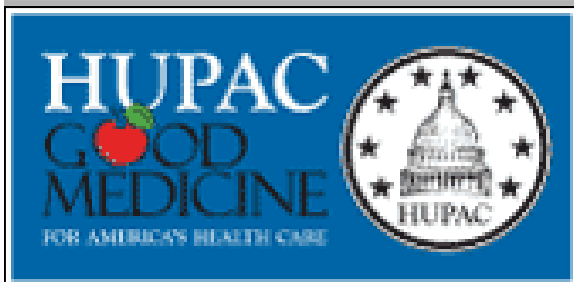


A foursome from Magnolia Greens won the tournament, while our own Will Bunting won the longest drive contest, AND the 50/50 raffle, and Frank Garrison won closest to the pin. Thank you to the golf committee for all their help, especially with gathering donated door prizes.



L to R: Tileston Executive Director, David Howard, Jennifer Askew, Mark Waugh, Dennis Stokley, Jan Metz, and Golf Chairman, Evan Sherbine

PROTECT YOUR FUTURE...  
by donating today. *(Click logo below.)*



## Wilmington Inclusive Health Day

Tuesday, July 21: 2pm-5pm

Betty Cameron Women's and Children's Hospital  
on the campus of NHRMC

Participating agents should arrive at 1:00pm

### Awards

*Dennis Stokley*

Success again! Our fearless leader, Mark Waugh, walked across the stage during the awards presentation at NAHU's National Convention in New York City and accepted the **7th consecutive Pacesetter Award** for our chapter. North Carolina was well represented in the Pacesetter awards as Sandhills, Triad, Western NC and Western Piedmont also won. **Only 14 Pacesetter awards are given out in the nation and our state chapters won 5.** You will also read in the NCAHU newsletter that **we won one of 9 Landmark Awards** given in the nation.

Also, Mark let me walk across the stage to accept the **2nd consecutive Website Award** which is given to **only 2 chapters and 2 state associations in the nation.** The Triangle chapter won the other chapter award. The North Carolina AHU and Georgia AHU won the state association website awards.

We have already been collecting documentation of our projects, meetings, and newsletters for the 8th Pacesetter. The awards run from April 1-March 31 each year.



Webmasters Dennis Stokley and Tony Gutierrez (Triangle Chapter) smile while displaying 2008-09 Website Awards in New York City.

### Education

*Barbara Fleming*

If you have not completed our newest survey, please follow directions on the form attached and let me know your thoughts or suggestions for meetings and CE classes.

Don't forget: NC requires 3 hours of Ethics and a Flood (for P&L licensed) course be completed by all agents by December 31, 2009.

## Your 2008-2009 Officers and Board of Directors

**President: Mark Waugh**  
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**Website:** Dennis Stokley  
**Communication/Newsletter:** Connette Bradley  
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**Legislation:** Mark Waugh  
**Public Service:** Evan Sherbine  
**HUPAC/NCPAC:** Sam Carr  
**Awards:** Dennis Stokley  
**Membership:** Joyce Britt  
**Retention:** Mike Smith  
**Media Relations:** Sherri Miller and Amanda Smith  
**Under Forty Council:** Amanda Boelte

