

Coastal News

Coastal Association of Health Underwriters

April 2010

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PRESIDENT'S REPORT:

Michael A. Smith

We just returned from the **Annual NCAHU Symposium**. We heard updates on the future of healthcare, Cobra regulations, ethics, and payroll deduction trends. If you have not attended you should go to the 2011 Symposium to stay up on trends, learn about new products and concepts, see old friends and make new contacts. The 12 hours of CE comes in handy too.

In March our sponsors were Dr. Michael Graybar with Graybar Chiropractic and Phil Collier with Companion Global. Our speaker was **Brian Kroll**, with Companion Global, who covered the new trend in worldwide travel for Health Care. Who knew you could travel to have care in exotic locations and save money with certified doctors and hospitals. Looks like a growing wave of the future.

We have begun our planning for our **13th Annual Charity Golf Tournament**, to be held June 24th, 2010 at Castle Bay Golf Course. This is our major fund raiser for **Tileston Health Clinic**, a **free health clinic** that treated over 4000 patients in 2009. The Golf Tournament is also the major fund raiser for our local association.

We need your help to make the tournament a success again this year. We need volunteers, sponsors, prize donations and players. Step up to do your part.

Member Dennis Stokley recently delivered bottled water to Tileston Health Clinic as part of our ongoing support. Funds from our Silent Auction at our Christmas Party purchase bottled water all year for Tileston's patients and staff. If you would like to help with delivery of water please contact Dennis Stokley.

We did not have a meeting in April due to the Symposium, but will meet again May 27th, with our guest speaker **Lisa Gibson** with **Inclusive Health**. Lisa will cover the new updates on the state's high risk pool.

PUBLIC SERVICE:

Adam Leggette

Its that time of year again. We are having our **13th Annual CAHU Charity Golf Tournament**, June 24th, at **Castle Bay Golf Club** in Hampstead NC.

You don't have to be good to play, but must be willing to have fun!

- All kind of great prizes including a Bud Light Putter!
- **SHOTGUN** Starts 12:00.
- Awards dinner will follow the tournament.



So come out and play for a good cause!

If you would like to donate a prize,

Sponsor a team for the Tournament or volunteer to help,

Please contact me at: (910)395-3003 or adam_leggette@uhc.com.



(2009) CAHU
Presenting Check



President Barack Obama's signature on the health insurance reform bill at the White House, March 23, 2010.
(Official White House Photo by Chuck Kennedy)

Our Industry is Experiencing a Crisis and needs your financial support NOW !

(Click logo to contribute)

www.hupac.org



AWARDS:

Dennis Stokley

The Pacesetter manual has been completed and sent by UPS to the National office. Hope to hear our Chapter's name announced again as the winner during the Annual Convention in Chicago in June. This will be our 8th consecutive Pacesetter award. Also hope to bring home the website award as we applied for that award again this year and it will be the 3rd year to win although not 3rd consecutive year. Thanks for all of you who during the year saved articles from the newspaper and submitted letters to the editor to voice our opinions in this health care reform battle. Keep sending in those letters as the new Pacesetter year has started April 1st, 2010.

Hope everyone received the email from Brooke Willson that the LPRT award deadline has been extended until April 30th, 2010.



Completing the Pacesetter Book

EDUCATION

Barbara Fleming

Our May 27, presenter will be Lisa Gibson regarding Inclusive Health. Please try to attend and bring a colleague.

NAIFA and CAHU will share our CE presenters this coming year. If you are a member of either association, the CE cost to non-members will be waived. However, lunch will cost \$15.

Please complete the survey in the Newsletter and offer your services to the various committees. Our association only is successful if members participate.

If you have any information on CEs from other associations, suggestions are welcome.

The surveys (**as attachment**) returned to Barbara by May 20nd will be placed in a drawing for a \$40 gift certificate to a local restaurant at our meeting on May 27th.

Contact Barbara at: bfpres@ec.rr.com

NOTE: For a list of courses that are available go to, NAHU Professional Development page by clicking on: <http://www.nahu.org/education/designations/ehb.cfm>



2010 Symposium

CAHU May 27th Meeting

All Board Members

Will meet at 10:30

All CAHU members

TIME:

11:45am

SPEAKER:

LISA GIBSON
Inclusive Health

TOPIC:

UPDATES
(High Risk Pool)

<http://www.cahu.info>



CAHU 2009 Awards
Pacesetter and
Web Design



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Hanover Seaside Club

601 S. Lumina Ave.
Wrightsville Beach, NC



Here are the driving directions:

All roads to **Wrightsville Beach** ultimately converge into **Eastwood Road**, leading to the **Wrightsville Beach** drawbridge. Just over the drawbridge, bear right onto **Causeway Drive**.

Continue on **Causeway**, crossing a second bridge.

Just over that bridge, turn right at the stoplight onto **Waynick Boulevard**.

Head south on Waynick, and two blocks after the **water tower**, turn left onto **Sprunt Street**.

Immediately turn right onto **South Lumina Avenue**.

Travel about 500 feet and turn right into the parking lot of the **Hanover Seaside Club**.

**CAHU meetings are on the
4th Thursday of each month.**

(3rd Thursday for November.)