

Coastal News

COASTAL ASSOCIATION OF HEALTH UNDERWRITERS

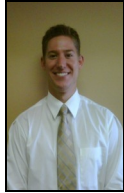
August 2011

This Issue

- President's Message
- Education
- Pictures of 2010-11
- Page 3 - From your President - Heart Walk

PRESIDENT'S REPORT:

Adam Leggette



Can you believe it? September is almost here and we are excited to kick off the year. We have a lot of stuff going on but first I wanted to mention that this year wouldn't be possible if it wasn't for the people who make up our board. I wanted to recognize these people because of their hard work and dedication.

Our board this year is as follows:

<u>Past President:</u>	<i>Ronald Sheffield</i>
<u>Secretary:</u>	<i>Carrie Lacayo</i>
<u>Treasurer:</u>	<i>Rick Ketchum</i>
<u>Awards Chair:</u>	<i>TJ Soffera</i>
<u>Communications:</u>	<i>Darlene Smith</i>
<u>Education Chair:</u>	<i>Michael Smith</i>
<u>Legislative Chair:</u>	<i>Jim Warren</i>
<u>Media Relations:</u>	<i>Dennis Stokley</i>
<u>Web Chair:</u>	<i>Dennis Stokley</i>
<u>Retention Chair:</u>	<i>Ray Custer</i>

Thanks again for all that you do to make this local Association a success!

At our last meeting in June, we gave out our awards but we haven't mentioned who received our "Spark Plug" and "Member of the Year" awards. I wanted to say congratulations to TJ Soffera for being our Spark Plug winner and Rick Ketchum was our Member of the Year! These two individuals really stepped up when it counted and as an association we are very proud of them.

Now looking into the future, the first half of our year is a very, very busy one. We are currently selling our Raffle tickets at \$5 a piece for a chance at winning your choice of a 42" LG LCD TV, Polk audio surround sound Bar or a Toshiba Computer! The drawing will be held at our **October 27th** meeting, at the New Hanover Seaside Club on Wrightsville Beach. Please let us know if you would like to buy some tickets!!!

Our **14th Annual Coastal AHU golf tournament** will be held on **Nov. 7th** this year with a 12 o'clock shotgun at the River Landing Country Club. We are thrilled to partner with the Yahweh Center and we are hoping for a large turnout! This is a 36 hole course that we are shutting down and will be accommodating close to if not more than 200 golfers! Please mark your calendars for the upcoming date and join us for a great day of golf, food, prizes and player packs! *Sponsorship packs will be sent out soon.*

We held our Strategic Leadership Meeting on July 20th and have put together a great schedule this year. Our September meeting is going to be very interesting and intriguing and a little break from the "Norm" as we are having a FBI agent come talk to us about Identity theft and other really neat stories. Come join us if you can on the 22nd, because with the ocean views that we provide down here during our meetings, you won't be sorry!

American Heart Association



Learn and Live.

2011 Cape Fear Heart Walk

(Join our team)

October 15th, 2011

UNCW Campus

www.capefearnheartwalk.org

See pg. 3

August 2011

Summer Break!

COASTAL ASSOCIATION
OF
HEALTH UNDERWRITERS
WILMINGTON, NC SINCE 1996



Our Industry is Experiencing a Crisis
 and needs your financial support **NOW!**
 (Click logo to contribute)

www.hupac.org



EDUCATION:

Michael Smith

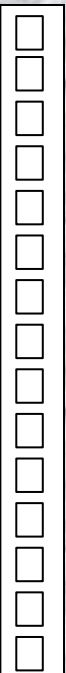
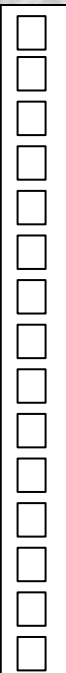
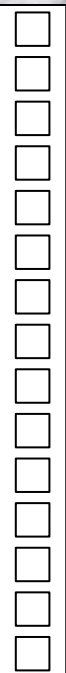


In these tough times you have to work smarter not harder!!

Coming this fall we are scheduling a line-up of speakers to help you grow your practice and set yourself apart from the pack.

We also want to hear from you to provide speakers and subjects you want to hear about. Contact me if you have a program suggestion or a sponsor to help generate the income we need to grow Coastal this year.

**Pictures of the Past
 2010-2011**



Officers and Board of Directors 2011-2012



President: Adam Leggette
Adam_leggette@uhc.com

President Elect:

Past President: Ronald Sheffield
ronaldshf@yahoo.com

Secretary: Carrie Lacayo
carrie@ebenconcepts.com

Treasurer: Rick Ketchum
ketchins@bellsouth.com

2011 Awards



Website: Dennis Stokley
Communication: Darlene Smith
Education: Michael Smith
Legislation: Jim Warren
Public Service: Adam Leggette
HUPAC/NCPAC: Adam Leggette
Awards: TJ Soffera
Retention: Ray Custer
Media Relations: Dennis Stokley
Membership: Adam Leggette



2011 Cape Fear Heart Walk

October 15th, 2011

Campus of UNCW

I'm a team captain for this year's Heart Walk.

I am creating a team of walkers to help me raise funds for the American Heart Association and I want you to join me.

To join my team:

Go to: www.capefearheartwalk.org

- 2) Click on the **Register** button
- 3) Hit "I Agree"
- 4) Hit "Join a Team"
- 5) Go to the drop down of "Select a Company"
- 6) Hit select on "[Coastal Assn. of Health Underwriters](#)"
- 7) Below you will see Your Team Capt's name ([Adam](#)) and "Join Team"
- 8) Select "Join Team" and fill out information to register

Did you know?

1 in 3 Americans has some form of **cardiovascular disease**.

Heart disease kills more women than all forms of cancer combined.

36,000 babies are born with heart defects each year.

Together, we can make a difference.

You don't have to join alone!!

Please feel free to forward this email to anyone else who may want to raise funds and make a difference in our community.

Thank you, in advance for your participation,

Adam Leggette, President
Coastal Association of Health Underwriters
Adam_leggette@uhc.com