

Coastal News

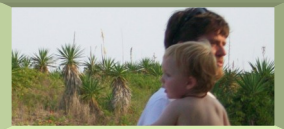
COASTAL ASSOCIATION OF HEALTH UNDERWRITERS

JULY 2011

This Issue

- **President's Message**
- **Communication**
- **Education**
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- **2011 Board Members**

Picture to remember..



TJ Soffera and his son Tommy

**August 2011
Summer Break!!**

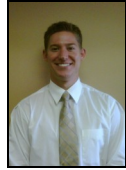


**2011 Honor Council
NCAHU Award**

DENNIS STOKLEY

PRESIDENT'S REPORT:

Adam Leggette



Hey there! My name is **Adam Leggette** and I am excited to serve as this years 2011 – '12 **CAHU President**. I have been on the board now for 2 years serving as the Public Service chair and decided that it was time for me to step up and lead us for the next two years.

This years Coastal AHU board is a veteran crew that has graciously thrown there support behind me and we look to continue growing our chapter and making it a pillar in the state.

Little background on me, I am one of four siblings in my family. I am the oldest and the only boy. I grew up in a town called Garner, NC, (Thank you Scottie for putting us on the map) and graduated from the local high school there. I made my way east and attended and graduated from East Carolina University in 2006. Go Pirates! My career in insurance began and still is on the carrier side with experience as a 1-9 sales representative at Wellpath in Raleigh, and currently as a Small Business Account Executive with United Healthcare in Wilmington, NC. My wife, dog and I live in Wilmington, NC and I must say have adapted well to the beach life so far.

I would like to thank our Past President Ronald Sheffield and board members for their support this past year and making it another successful year. We again were able to accomplish great things and I can only hope to continue that path into 2011-'12.

I am looking forward to serving this chapter as President and bringing new ideas that will help us grow. I'm very interested in your ideas and knowledge to help us expand and give to local charities and make this year and future years a great success!

Thanks,

Adam Leggette

Coastal AHU 2011-'12 President

Communications:

Darlene Smith

Congratulations to all of the members of **Coastal Association of Health Underwriters** for winning the **PACESETTER Award** and for the **WEBSITE Award**. Coastal and Triangle were the only chapters in the country to win the Website Award.

Thank you **Dennis Stokley** for all of the hard work that goes into our CAHU website!!!

Let us also thank **TJ Soffera** for collecting and assembling a winning pacesetter submission book.

LET'S do it again Coastal for 2012!!!!!!





Our Industry is Experiencing a Crisis
and needs your financial support **NOW!**
(Click logo to contribute) www.hupac.org



EDUCATION: *Michael Smith*



COASTAL needs your input on meeting subjects that you want to hear about!!!

We have what I believe will be some interesting topics scheduled to help you grow your practice and assist your clients.

Meeting schedule to be released soon!!!

We also need help with **Sponsors** that help us fund our monthly meetings and annual expense.

July Picnic at Wrightsville Beach



JUNE 2011 MEETING
Speaker:
Barclay Sisk
C/E Credit on Current State of the Union LTCi Sales



Officers and Board of Directors 2011-2012



President: Adam Leggette
Adam_leggette@uhc.com

President Elect:

Past President: Ronald Sheffield
ronaldshef@yahoo.com

Secretary: Carrie Stephenson
carrie@ebenconcepts.com

Treasurer: Rick Ketchum
ketchins@bellsouth.com

2011 Awards



Website: Dennis Stokley
Communication: Darlene Smith
Education: Michael Smith
Legislation: Jim Warren
Public Service: Adam Leggette
HUPAC/NCPAC: Adam Leggette
Awards: TJ Soffera
Retention: Ray Custer
Media Relations: Dennis Stokley
Membership: Adam Leggette

