



# Coastal News

## COASTAL ASSOCIATION OF HEALTH UNDERWRITERS

October 2011

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### October Meeting

#### Date:

October 27th

#### Time:

11:45 am

#### Speaker:

**CHRIS DEAN**

Volunteer of SCORE

#### Topic:

**Accelerate your  
Business**

2011 - 2011

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*Oak Ridge*

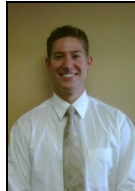
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### **PRESIDENT'S REPORT:**

*Adam Leggette*



Coastal AHU's first meeting of the year was a great one! It was jam packed and we had great attendance with some faces we haven't seen in quite a while. We look forward to seeing all of you every month! **Keith Bethke**, our local **FBI** speaker did a terrific job and left us with wanting to know more and is sure to go down in the books as a favorite for next year.

Our speaker for the **October 27<sup>th</sup>** meeting is **Chris Dean**, who is a Certified Financial Planner with Raymond James Financial Services, Inc. He is a volunteer of SCORE and is going to talk to us about how to "Accelerate your Business." SCORE is a non profit association dedicated to educating entrepreneurs and helping small businesses start, grow, and succeed nationwide. SCORE is a resource partner with the U.S. Small Business Administration (SBA), and has been mentoring small business owners for more than forty years.

On top of having Chris as our speaker, we are excited to have **Hughes Waren**, a past state president and member of our association, to install our 2011-2012 Board for Coastal AHU. We will also be drawing for our Raffle on this day (Oct. 27<sup>th</sup>), so if you would still like tickets, let us know!!! They are \$5 a piece!

We recently participated in this year's local Heart walk here at UNCW on Oct. 15<sup>th</sup>. It was a beautiful day and Coastal AHU raised \$500 for the cause! We were very happy to have been able to raise money for such a great cause that hits home to many people and their families every year.

Lastly, on Nov. 7<sup>th</sup>, Coastal AHU will be hosting our 14<sup>th</sup> Annual Golf Tournament benefiting the Yahweh Center. I'm asking all associations for their support. If you would like to put in a team or make a donation or even take an ad space in our directory, every little bit helps! Please contact me with any questions.

Thanks in advance for your help and looking forward to seeing you there if you can make it!



**14th Annual  
Golf Tournament**  
November 7th, 2011





**Our Industry is Experiencing a Crisis**  
and needs your financial support **NOW !**  
(Click logo to contribute)

[www.hupac.org](http://www.hupac.org)



**Communications:**

*Darlene Smith*



**We will be drawing for our Raffle at our Oct. 27th meeting!!!!**

**If you would still like tickets, let us know!!!**

**They are \$5 a piece!**

Win a pick of 3 great items..your choice!!

*LG 42 inch LCD HDTV / 700.00 Retail Value*

*Surround Bar 6000 Theater System / 500.00 Retail Value*

*Toshiba-Satellite Laptop / 4GB Mm., 500GB Hd. / 500.00 Retail Value*



PICTURES OF SEPTEMBER'S MEETING



**SPEAKER: Keith Bethke,**  
our local **FBI**  
& Coastal AHU President,  
Adam Leggette



**Officers and Board of Directors 2011-2012**



**President: Adam Leggette**  
[Adam\\_leggette@uhc.com](mailto:Adam_leggette@uhc.com)

**President Elect:**

**Past President: Ronald Sheffield**  
[ronaldshf@yahoo.com](mailto:ronaldshf@yahoo.com)

**Secretary: Carrie Lacayo**  
[carrie@ebenconcepts.com](mailto:carrie@ebenconcepts.com)

**Treasurer: Rick Ketchum**  
[ketchins@bellsouth.com](mailto:ketchins@bellsouth.com)

**2011 Awards**



**Website:** Dennis Stokley  
**Communication:** Darlene Smith  
**Education:** Michael Smith  
**Legislation:** Jim Warren  
**Public Service:** Adam Leggette  
**HUPAC/NCPAC:** Adam Leggette  
**Awards:** TJ Soffera  
**Retention:** Ray Custer  
**Media Relations:** Dennis Stokley  
**Membership:** Mark Waugh

## Hanover Seaside Club

601 S. Lumina Ave.  
Wrightsville Beach, NC



### Here are the driving directions:

All roads to **Wrightsville Beach** ultimately converge into **Eastwood Road**, leading to the **Wrightsville Beach** drawbridge. Just over the drawbridge, bear right onto **Causeway Drive**.

Continue on **Causeway**, crossing a second bridge.

Just over that bridge, turn right at the stoplight onto **Waynick Boulevard**.

Head south on Waynick, and two blocks after the **water tower**, turn left onto **Sprunt Street**.

Immediately turn right onto **South Lumina Avenue**.

Travel about 500 feet and turn right into the parking lot of the **Hanover Seaside Club**.

**CAHU meetings are on the  
4th Thursday of each month.**

(3rd Thursday for November.)